

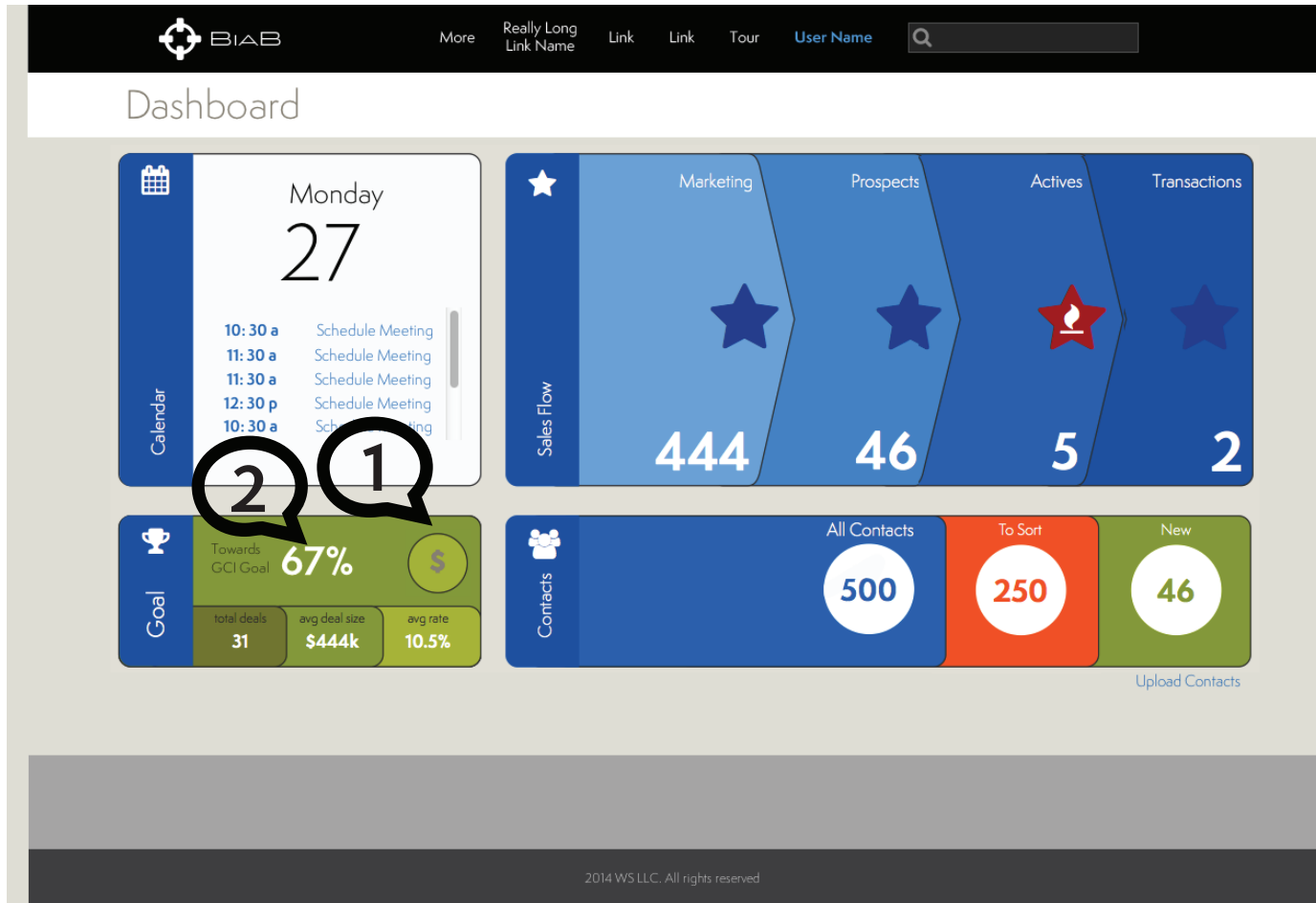
# Goals Tasks Wireframes

(Desktop)  
January 31, 2014

# Table Of Contents

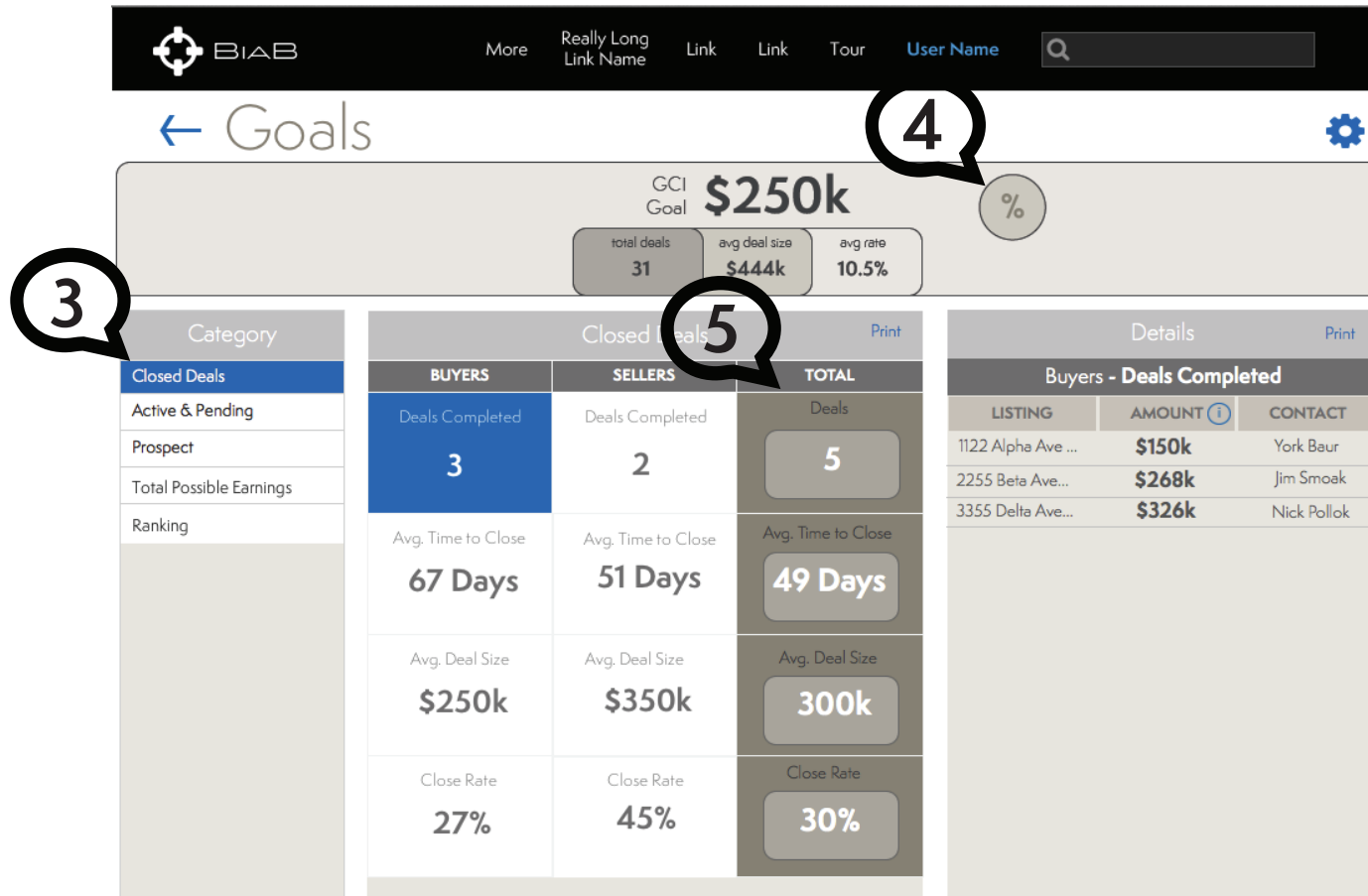
1. Table of contents
2. Agent views Goals on the dashboard
3. Goals Section Overview
4. Details View

# Agent views Goals on the Dashboard



1. Clicking on the "\$" sign switches the view from "percent view" to "money view".
2. The user is taken to the Goals section when clicking on the amount.

# Goals Section



3. By default the Category "Closed Deals" and "Buyers - Deals Completed", in the middle panel, are highlighted due to the importance to the agent.

4. Clicking on the "%" sign switches the view from "percent view" to "money view".

5. The "Total" column represents the sum of the "Buyers" and "Sellers". The different look for the "Total" Column allows the user to focus her/his attention on this important piece of information.

# Details View

[More](#)
[Really Long Link Name](#)
[Link](#)
[Link](#)
[Tour](#)
[User Name](#)

[← Goals](#)

GCI Goal
**\$250k**

total deals

31

avg deal size

\$444k

avg rate

10.5%

Category

Closed Deals

Active & Pending

Prospect

Total Possible Earnings

Ranking

BUYERS

Deals Completed

3

Avg. Time to Close

67 Days

Avg. Deal Size

\$250k

Close Rate

27%

SELLERS

Deals Completed

2

Avg. Time to Close

51 Days

Avg. Deal Size

\$350k

Close Rate

45%

TOTAL

Deals

5

Avg. Time to Close

49 Days

Avg. Deal Size

300k

Close Rate

30%

Details

Buyers - Deals Completed

LISTING	AMOUNT	CONTACT
1122 Alpha Ave ...	\$150k	York Baur
2255 Beta Ave...	\$268k	Jim Smoak
3355 Delta Ave...	\$326k	Nick Pollok

Prospects
Actives
Trans.

Profile
History
Tasks


mobile  
[123] 456-7890  
work  
[123] 456-7890  
[123] 456-7890  
@gmail.com

6. The "Details" panel shows the data associated to the previous selection (Closed Deals Panel)


7. Clicking on the Information Icon allows users to have a detailed description of the transactions.

8. Clicking on any contact brings the info associated to the contact.

# Agent creates a new calendar event

 **BIAB**

More Really Long Link Name Link Link Tour User Name

[← Goals](#) 

GCI Goal

**\$250k**

%

total deals

31

avg deal size

\$444k

avg rate

10.5%

Category

Closed Deals

Active & Pending

Prospect

Total Possible Earnings

Ranking

Ranking

Print

Me	My Office	My MLS
Deals Completed	Deals Completed	Deals Completed
5	4	13
Avg. Time to Close	Avg. Time to Close	Avg. Time to Close
49 Days	41 Days	40 Days
Avg. Deal Size	Avg. Deal Size	Avg. Deal Size
\$300k	\$500k	375k
Close Rate	Close Rate	Close Rate
27%	29%	24%

Details

Print

My MLS - Deals Completed

3 deals completed, on average per agent in your MLS

2014 WS LLC. All rights reserved

9. Clicking on any option on the middle panel highlights (Blue) the selection and shows the information associated on the right panel.

Ex: My MLS (Deals Completed) -> Details